

ProSci and Fisher Training

Trusted Antibodies. Personal Care.



Our customer promise:
Trusted Antibodies. Personal Care.

- ProSci & Fisher: strengthening our partnership in 2026
- Overview of **ProSci's integrated research solutions:**
 - **Catalog Antibodies**
 - **Custom Antibody Services (CAS)**



This presentation focuses on how to position ProSci, what's in it for you and when to introduce Custom Antibody Services

Who ProSci Is: The Antibody Experts

Our customer promise:

Trusted Antibodies. Personal Care.

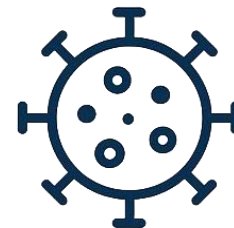
Dedicated to antibody science

- 28 years of trusted antibody development
- 50,000+ catalog antibodies
- Proven quality, consistency, and scientific expertise
- Built on partnerships

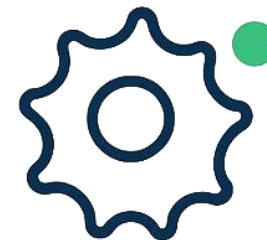


Scientific Strengths Across High-Impact Research Areas

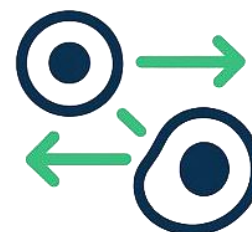
High-quality antibodies serving the needs of the majority of your customers from: pharma, biotech, academia, and government for complex, mechanism-driven research.



Infectious
Disease



Oncology &
Immuno-Oncology



Immunology & Cell
Signaling Pathways



Vaccine & Therapeutic
Development

Free Trial Size Catalog Sampling Program

Introduce ProSci antibodies...

With **2,200+ ProSci catalog antibodies available in 20 µg trial sizes**, your customers can evaluate antibody performance in their assays before committing to a full-size vial.

How to request:

- Complete the [ProSci Sample Request Form](#)
- Include customer details and antibody SKU
- Submit one form per sample

Program guidance

- 1 trial size per antibody per customer
- Up to 3 different antibodies per customer
- Rep follow-up with customer within ~3 months

A simple way for customers to evaluate ProSci antibodies before purchase.

Why sell ProSci?

- **Switch and Save!**

ProSci is a **Tier 2** supplier, giving you a strong opportunity to upgrade customers currently buying from Tier 3 & 4 vendors—improving quality while increasing your credibility and account value.

- **Specialized Expertise = Higher Confidence Sales**

We are 100% focused on antibodies—it's not just part of what we do, it's our core. That means deep product knowledge, consistent quality, and reliable performance you can confidently stand behind.

- **We Are Invested in *Your* Success**

ProSci **does not** have its own sales force—Fisher is our strategic sales partner. That means no internal competition and full alignment with your goals. When you win, we win.

- **Exceptional, Human Customer Support**

No phone trees, no delays—you get a real person, fast. Our team is responsive, knowledgeable, and easy to work with, helping you close deals faster and support your customers better.

Positioning ProSci with Your Customers

When to recommend ProSci

- When customers need reliable, high-specificity antibodies
- When speed and fulfillment matter
- When your project requires a novel antibody that isn't yet available

Positioning ProSci with Your Customers

What makes ProSci competitive

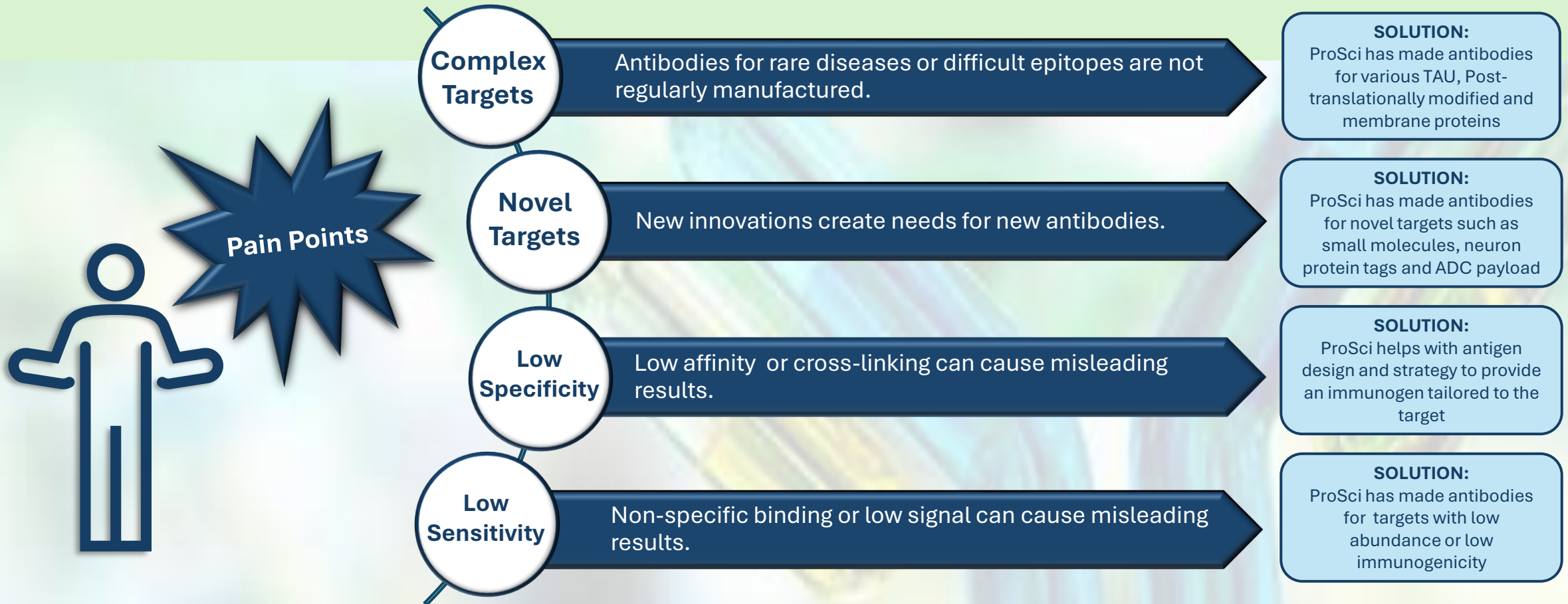
- Deep catalog + proven expertise
- High-quality antibodies with consistent performance
- Easy collaboration and responsive support

Positioning ProSci with Your Customers

Best-fit customers

- Process development / assay development groups
- Labs working on infectious disease, oncology, immunology, food and health biosciences
- Western Blot, IHC, ELISA, Potency, PK/PD, ADA
- Drug discovery teams

Custom Antibody Services: Why Customizing Matters to You and Your Customers



Custom Antibody Services: Why Customizing Matters to You and Your Customers

CAS makes your job easier — *and gives customers better outcomes*

What's in it for You:

- Easiest way to offer a high-value solution
- ProSci manages the science — you only make the intro
- Stronger customer relationships
- Opens new opportunities for catalog & enzyme follow-up

What's in it for your Customer:

- They get the exact antibody they need
- Clear communication and predictable timelines
- Higher specificity vs. off-the-shelf alternatives

Modality Summary

ProSci Antibodies For Each Workflow

Modality	Antibodies	CAS Opportunities
Vaccines	COVID, RSV, Influenza, pathway targets	Viral protein targets, pathogens, vaccine-specific antibodies
Classical Biologics <i>(recombinant proteins, mAbs, therapeutic development)</i>	Cytokines, receptors, signaling pathways	Specific pathway targets, anti-idiotypes for PK/PD studies, anti-payload for ADCs
Gene Therapy <i>(AAV, LV)</i>	AAV capsid proteins, lentiviral targets, Cas9/Cas12	Custom anti-AAV, anti-LV, anti-target reagents
Cell Therapy	Phenotype markers, pathway regulators, cytokines,	Anti-linker antibodies, fluorescent dye conjugation for Flow Cytometry
Assay /QC Workflows	Controls, detection antibodies, pathway markers	Target-specific detection antibodies for applications such as IHC, Western Blot and ELISA

The "Flex" Capabilities of Customizing



Flexible with Animal Models

We offer a wide selection of host species: mice, rats, rabbit, guinea pigs, goats and sheep.



Flexible with Antibody Types

We can produce both polyclonal and monoclonal antibodies for your customers as well as customized peptides.



Flexible with Adjuvants

We have years of experience with various formulations of adjuvants from industry standard ones such as IFA to ones more optimal for vaccine studies such as SMNP



Flexible with Antigens

We have developed hundreds of antibodies against a diverse array of antigens: peptides, proteins, small molecules membrane fractions, whole cells, F(ab')₂ fragments.

When to Bring Up CAS — and What to Do Next

When to Bring Up CAS — Ask one or two of these questions:

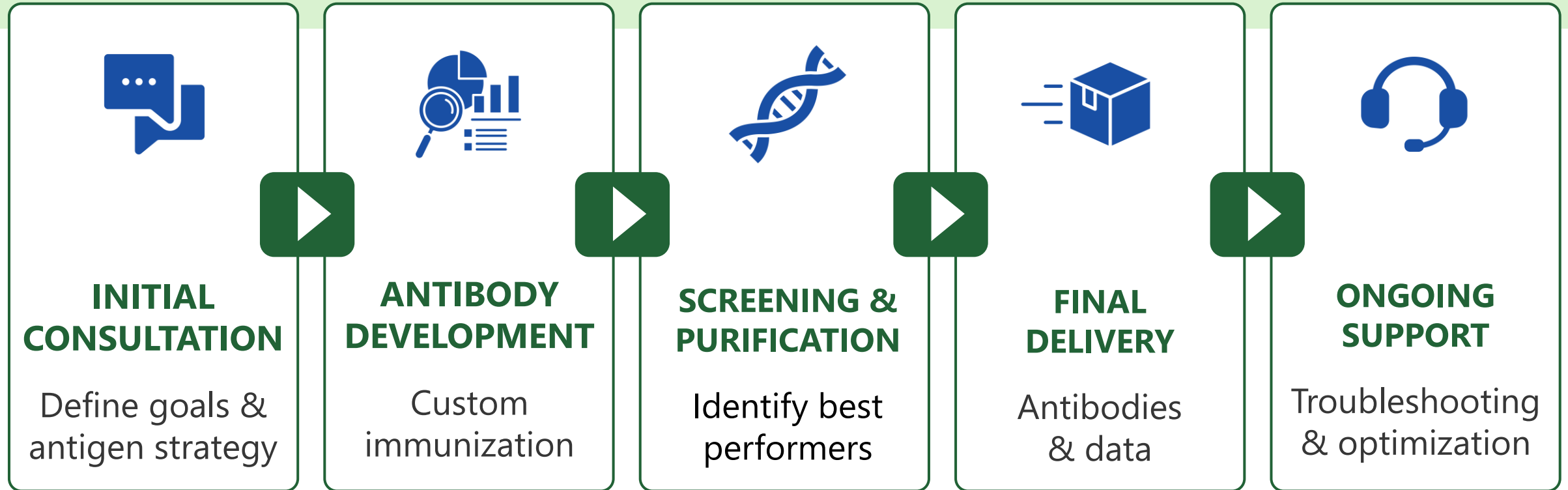
- “Is the antibody you need unavailable or underperforming?”
- “Are you troubleshooting assays or workflow issues?”
- “Do you need higher specificity or a unique target?”

What to Do Next — Your steps to a warm handoff:

- Say: “I can connect you with our custom antibody experts.”
- Send a warm intro to:
abservices@prosciantibodies.com
- Include: customer goals & target (if known) & timeline
- ProSci takes it from there — design, technical calls, quoting
- You stay looped in at a high level

We are here for you every step of the way!

A clear workflow you can trust when your customers need a custom antibody



Your role: Make the introduction. ProSci handles **everything** else.

We're Excited to Partner With You!

In Summary:

- ProSci's expanded offering supports your customers across multiple workflows:
 - **Antibodies**
 - *For support:* customercare@prosciantibodies.com
 - **Custom Antibody Services (CAS)**
 - *For support:* abservices@prosciantibodies.com
- Loop us in early — we're here to help you win more opportunities!



Visit our Fisher Resource Page!

prosci Antibodies.com/fisher-resources/

 ProSci x Fisher Scientific Partnership

Fisher Resources

Your exclusive portal for ProSci antibody solutions, technical support, and sales materials



 EXCLUSIVE ACCESS FOR FISHER REPRESENTATIVES



ProSci is proud to partner with Fisher Scientific to support your success in the field. This dedicated resource page was created to provide Fisher representatives with easy access to tools, product information, and expert support for ProSci's antibody portfolio and custom antibody services. Together, ProSci and Fisher are committed to delivering high-quality antibodies, personal care, and scientific expertise to help researchers move their work forward with confidence.